



MEMORANDUM OF UNDERSTANDING

between

**American Society of Heating, Refrigerating
and Air-Conditioning Engineers**

and

**American Society of Healthcare Engineering
of the American Hospital Association**

PURPOSE

In recognition of shared technical interests, the American Society of Heating, Refrigerating, and Air-Conditioning (ASHRAE) and the American Society of Healthcare Engineering (ASHE) agree to support this Memorandum of Understanding to advance and promote the mutual interests of engineering and healthcare facility professionals. We are committed to work together toward the following goals:

OBJECTIVES

- Maintain effective communication between ASHRAE and ASHE to optimize efforts in areas of mutual interest without duplication.
 - Identify opportunities for shared operation services.
 - Identify opportunities for shared promotion and sales of member products and services.
- Share products prepared by both ASHRAE and ASHE with its members without impairing the value of membership in either of the organizations.
 - Where mutually beneficial, jointly promote educational programs to members (such as member discounts offer to the other society's members).
 - Where mutually beneficial, jointly identify, create and identify new products and services.
 - Where mutually beneficial, jointly collaborate with other professional organizations in the development of products and educational programs.
- Encourage continuing dialogue between ASHRAE and ASHE at national, regional and local levels on issues of importance to engineers and healthcare facilities' professionals
- Encourage collaborative and cooperative activities to promote continuing professional development and professional certification programs.
- ASHRAE and ASHE agree each organization shall cross-market, where appropriate, each other's products and services and that an appropriate compensation/commission be negotiated to compensate both organizations for such cross-marketing efforts.
- Encourage collaborative and cooperative activities in research activities that support the development of products and educational programs that are of mutual benefit to the members of each organization.

Each organization recognizes the unique and varying concerns of the other and neither organization will interpret or impose conditions herein to prevent the other organization from fulfilling its mission. Each organization will give proper recognition to each other for individual and joint efforts in reporting to their respective membership and to the general public.

This Partnership Agreement provides the framework for action and guidelines for interaction between ASHRAE and ASHE. This agreement should be reviewed on a periodic basis in order to (1) measure progress being made to accomplish the objectives of the agreement, and (2) to consider expanding the partnership relationship between ASHE and ASHRAE.

Furthermore, it is understood that this Memorandum of Understanding is conceived as a dynamic document, meant to change as circumstances and priorities warrant, that it is a beginning point and that any protocol of specific projects and activities developed is intended as an integral part of this understanding.

Executed this 23rd day of

January 2006

Wm R Morgan
President, ASHE

Lee W. Burgett
President, ASHRAE

Albert J. Muscarello
Executive Director, ASHE

J. J. [Signature]
Executive Vice President, ASHRAE